

Executive Summary – IUSM Industry Relations Policy 11-3-2014

Domain	Summary Description of Policies
Disclosure	Mandatory disclosure of potential, perceived, or real conflicts of interest; annual acknowledgement of policy required.
Industry-funded Speaking	Speaker's Bureaus and other industry promotional, sales, or marketing prohibited.
Industry Support of Accredited Continuing Medical Education (CME)	Unrestricted educational grants permitted. Exhibitors prohibited on campus but allowed off campus. Mandatory compliance with ACCME Standards.
Attendance at Industry-Sponsored Lectures and Meetings	Attendance discouraged.
Pharmaceutical Sales Representative Presence	No sales access to IUSM personnel. Collaborative meetings between faculty and industry scientists permissible.
Medical Device Representative Presence	Access limited to in-service training and technical assistance.
COI Curriculum and Extension to Community Educational Settings	COI education required for all trainees and faculty. Faculty should model professional behavior for trainees. Focus on critical thinking, evidence-based practice, avoidance of influence, and commitment to lifelong learning.
Gifts and Meals	Industry gifts and/or direct funding of meals prohibited. Reference to Sunshine Act.
Consulting for Marketing	Marketing relationships prohibited.
Consulting/Advising for Scientific Activities	Research consultation encouraged; must be governed by written contract or agreement and compensated at fair market value.
Financial/Hedge Fund Consulting	Prohibited.
Pharmaceutical Samples	Personnel must follow the rules of facility where work occurs.
Pharmacy and Therapeutics Committees	Voting membership prohibited for personnel with industry relationships. Prior disclosure of industry relationships required for requests to change or add to formulary.
Ghostwriting and Honorary Authorship	Strictly prohibited.
Industry-Supported Fellowships	Funds must be routed through IU Foundation. No involvement from industry in selection of fellows or of fellowship curricular material.
Proctoring	Faculty may proctor other faculty. Proctoring requests may not come from industry.

This executive summary is intended for quick reference and must not be applied in place of the specific policy language.